



e-advantage



R-9560, R-6101 Production Update

We want to give you a production update on two new Red Dot aftermarket units previewed earlier this year.

R-9560 Headliner A/C Unit

Our new R-9560 headliner evaporator unit is now in production.

Designed for shuttle vans, small buses, and other applications where you need high CFM without consuming a lot of interior space, the R-9560 produces 485 CFM and better air movement than the competition. Instead of pulling air from the rear, the unit draws air from the bottom, which allows efficient airflow even when it's mounted near a back wall or some other tight location.

An added benefit: a hinged bottom makes the R-9560 easy to service. You just remove the front bolts and the unit swings down for access to filters and other components. The feature saves time—and the technician's shoulders.

The R-9560 delivers 32,500 BTU A/C and 38,600 BTU heat.

This unit is ready to order now; log in your dealer portal for pricing and availability.



R-6101 Rooftop A/C

With testing complete on our R-6101 rooftop air conditioner, we're tooling up for

production in Seattle in January 2016.

A redesign of the R-6100, the R-6101 has a low-profile, injection-molded housing with pockets to hold the receiver-drier, blower assembly, and evaporator core so they're simpler to replace. A 12-inch Spal fan, dual-scroll/dual-inlet Spal blower, rifled-tube evaporator, and a parallel-flow condenser contribute to a 30% performance increase compared to the previous design. The R-6101 is rated up to 21,300 BTU and 299 CFM.

We're already seeing tremendous interest in heavy-truck applications where a sleeker profile is important in a rooftop A/C unit.

Check out our R-6101 brochure and talk to your Red Dot account manager for more information.



Red Dot News

A Reminder About R-9976 Compressors

We're replacing the R-9976-3P with a hydraulic compressor design that uses a hydraulic motor with an integrated solenoid valve and bypass circuit, so no add-on valves or circuits are required.

The compressor comes in three displacement sizes, each with a new part number:

- R-9976-5P: 8 cc/rev
- R-9976-6P: 14 cc/rev
- R-9976-7P: 23 cc/rev

Talk to your OE customers about how the new design will affect their installation and also about how to spec the right displacement. Your Red Dot account manager can guide you through the process.



HOLIDAY SCHEDULE

Red Dot will be closed Nov. 26-27 for Thanksgiving.

Contact your Red Dot Customer Service Representative for more information about holiday order deadlines and shipping schedules.

NOVEMBER 2015

VOCATIONAL PROFILE

Yard Trucks

If there's a truck fleet, rail yard, distribution center, or port near you, there's an opportunity to provide all-makes Red Dot parts and service.

All of these places have terminal tractors, rugged half-cab vehicles for moving containers and trailers.

Kalmar Ottawa is the market leader in terms of production volume. We offer an R-3310 under-dash unit as a drop-in replacement for the existing HVAC on Kalmar Ottawa 1998 to 2010 YT-30 yard tractors. At 290 CFM, the R-3310 produces a 25% increase in airflow over the unit it's designed to replace. It's an exact-fit replacement that exceeds the performance and reliability of the original.

Red Dot also supplies the HVAC sys-

tem for Capacity Trucks, maker of the Sabre yard tractor. Powered by a Cummins ISB13 or QSB engine, the Sabre is completely redesigned this year with an emphasis on reducing total cost of operation and delivering more value with every hour of service.

Capacity is owned by Allied Specialty Vehicles, which builds fire trucks, ambulances, shuttle buses, and RVs under a variety of badges. ASV is looking to work with suppliers that can serve all of its brands; Red Dot is a perfect fit for many of their vehicles and vocations.

Of course, all of these vehicles can use all-makes HVAC parts. Talk to your Red Dot account manager about how to build a parts and service business for this market.



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CUSTOMER SERVICE

Need to reach someone in customer service but not sure who?

Use our general email address: amcustomerservice@reddotcorp.com.

Add it to your address book. Your email will reach all of us in Aftermarket Customer Service.

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All times are in the Pacific Time Zone

NOVEMBER 2015

Overstock Pricing on Sanden SD7s

We're overstocked on Sanden SD7H15 compressors for Freightliner, Kenworth, Volvo, Mack, and other commercial vehicle applications. Sanden SD7 compressors are the industry's most popular heavy-duty A/C compressor design.



Red Dot Part No.	Factory Part No.	Sanden Part No.	Model	Year	Application	OEM Cross Reference	SPECIAL	Overstock Amount
75R89622	RD-5-14652-0P	4082	Ford/Sterling		L-Series and Sterling A-AT, Acterra, L-Line 5500, 6500, 7500, 8500	4543 ABP N83 304455	\$160	190pcs
75R89632	RD-5-14653-0P	4084	Freightliner		Sanden SuprHD Comp with 8 Groove 12V	4808 ABP N83 304456	\$160	199pcs
75R89642	RD-5-14654-0P	4885	Ford/Sterling	1999-2002	L-Series and Sterling A-AT, Acterra, L-Line 5500, 6500, 7500, 8500	4885 ABP N83 304457	\$125	193pcs
75R89652	RD-5-14655-0P	4081	Kenworth	2003-2006	T2000, with 8 Groove 125mm GSA Head Ear Mount (F69-6003-112)	ABP N83 304458	\$160	152pcs
75R89662	RD-5-14656-0P	4090	Kenworth		All Models, with 8 Groove 119mm 4.6" (LE1085, K318-103)	ABP N83 304435	\$157	191pcs
75R89682	RD-5-14659-0P	4108	Freightliner	2008-2009	All with 8 Groove 140mm, Direct Mount	4108 4802 ABP N83 304437	\$162	193pcs
75R89702	RD-5-14661-0P	4117	Volvo/Mack		All with 8 Groove 130 mm, Direct Mount, 2 wire	20370290	\$162	147pcs
75R89712	RD-5-14662-0P	4120	Volvo/Mack		Cummins ISX, 6 Groove 125mm Direct Mount with WV Head	21349573	\$162	179pcs

Conditions & Limitations

1. The PO must clearly say "**Overstock Special**".
2. Order must be sent to customer service and not entered online.
3. Limited to the overstock amount.
4. First come, first served.

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